



MANY BRANDS  
IN ONE PLACE

# NAVIGATOR POLAND

BRAND PRESENTATION

[www.navigator-polska.com](http://www.navigator-polska.com)

# HELLO, WE ARE NAVIGATOR COMPANY

7000 m<sup>2</sup> WAREHOUSE CAPACITY

2000 PRODUCTS IN PORTFOLIO

50+ OVER 50 EMPLOYEES

51% TURNOVER INCREASE  
IN LAST 5 YEARS



# LONG STORY SHORT

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2012

## THE BEGINNING

Founded in 2012, Navigator Company, from the very beginning wanted to stand out with the quality of services, competitiveness of the offer and flexibility of approach to trade.

2021

## BIG ACCELERATION

This was the most important moment in the company's history, when business flexibility and speed of response allowed us to enter the wide waters of Polish and international trade. In the year we also accelerate the Spirit Depot project.

2024

## NEW IS COMING

Moving to a new location, developing the export department and creating a part of the business dedicated to exclusive imports and building brands in Poland. And this is only in the first half of the year...

SINCE  
2012

one of the  
biggest FMCG  
distributors in  
Poland



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*and many, many*  
**OTHERS**

**WE ARE WORKING  
WITH THE BIGGEST**

We cooperate with the largest retail chains and with many individual customers in the traditional market. They trusted us as a partner on their common path to success.

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# SPIRIT DEPOT IMPORTED SPIRITS

In **2020**, Spirit Depot was born out of many years of experience, getting to know the aromas and tastes of consumers, and the **desire to bring unique spirits** closer to everyone. A composition of spirits enchanted in bottles for centuries of human existence.

We are one of **the most recognizable brands in spirits industry.**



over 800 SKU  
in portfolio



over 30  
business partners

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# NAVIGATOR IMPORT EXPORT

**Export** is the **fastest growing part** of the business, which is focused on selling A-brands products on foreign markets. Our offer currently reaches **47 markets** around the world.

**Import** allows us to deliver **unique products to the Polish market** to satisfy consumer curiosity and build the attractiveness of our customers' offers. Staying ahead of consumer trends gives us the opportunity to offer **products that complement or replace currently available** A-brands products.



**47** markets

**91** accounts

**1K** pallets  
released  
monthly

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# NAVIGATOR BRAND HOUSE

The newest part of the business, which focuses on building **exclusive brands** on the Polish market. Based on market experience and responding to the needs of our customers, we provide new products that **follow consumer trends** and of **increasing quality**.

**The Nestle Group** trusted us to build the premium Cailler chocolate brand.



tailor made  
solutions



brand building  
approach

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# NAVIGATOR BONDED WAREHOUSE

From 2024, we also run our own **customs and bonded warehouse**, which allows us to operate effectively as an importer and exporter. Both spaces are available to our accounts as an **outsourced service**. All this, combined with our own logistics and trusted carriers, makes you one of the few companies providing a **comprehensive offer**.



experienced  
logistic



third-party  
service

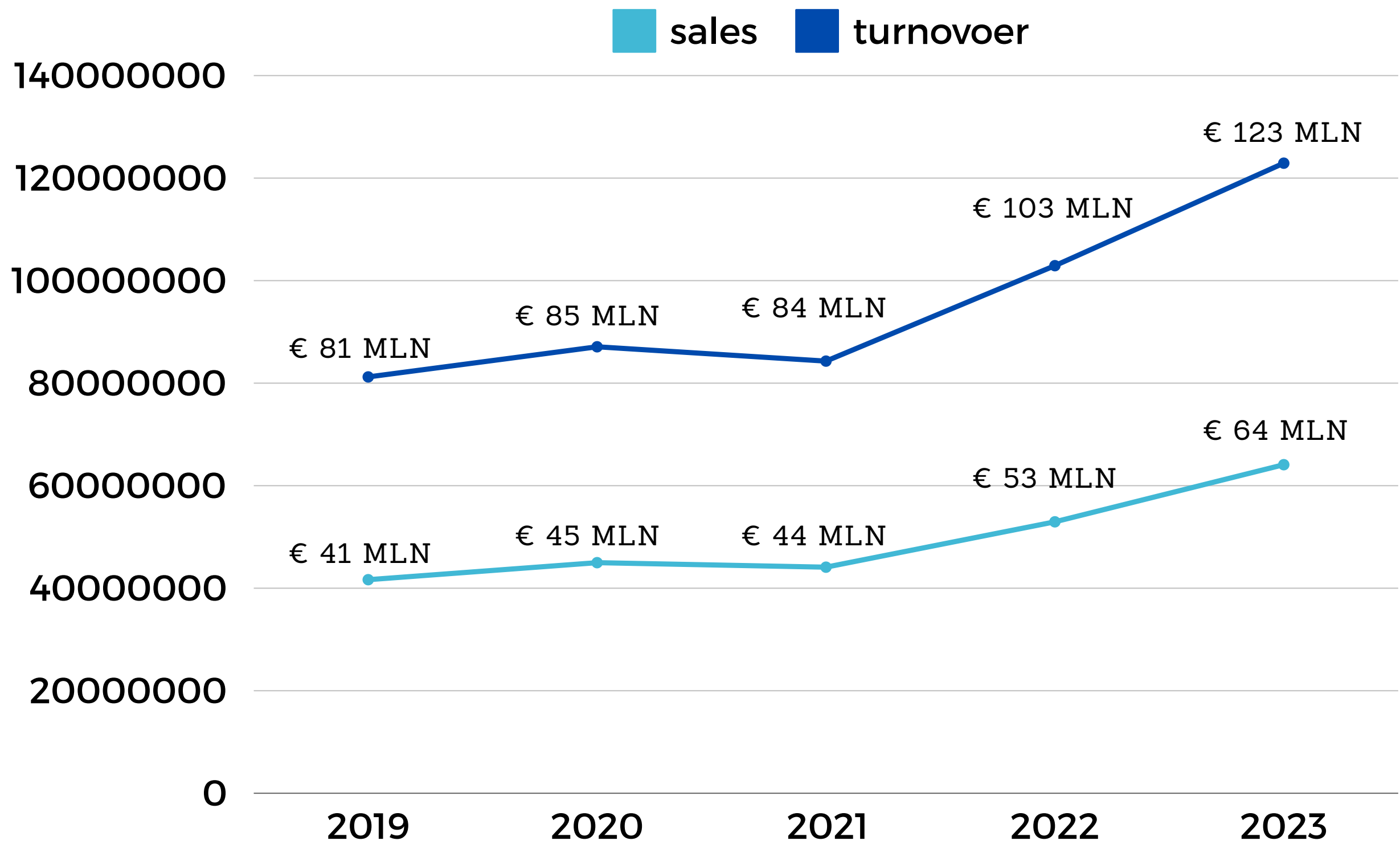


+0.50 (+0.81%)	Low	61.50
Offers	Volume	
62.50	87,400	
62.75	49,300	
63.00	227,500	
13.50	High	13.50
0 (+0.75%)	Low	13.30
Offers	Volume	
3.50	2,898,500	
60	2,232,800	
70	2,429,100	
10	High	2.12
(%)	Low	2.08
Volume		
2,372,500		
697,100		
802,500		

# SALES / TURNOVER

## in last 5 years

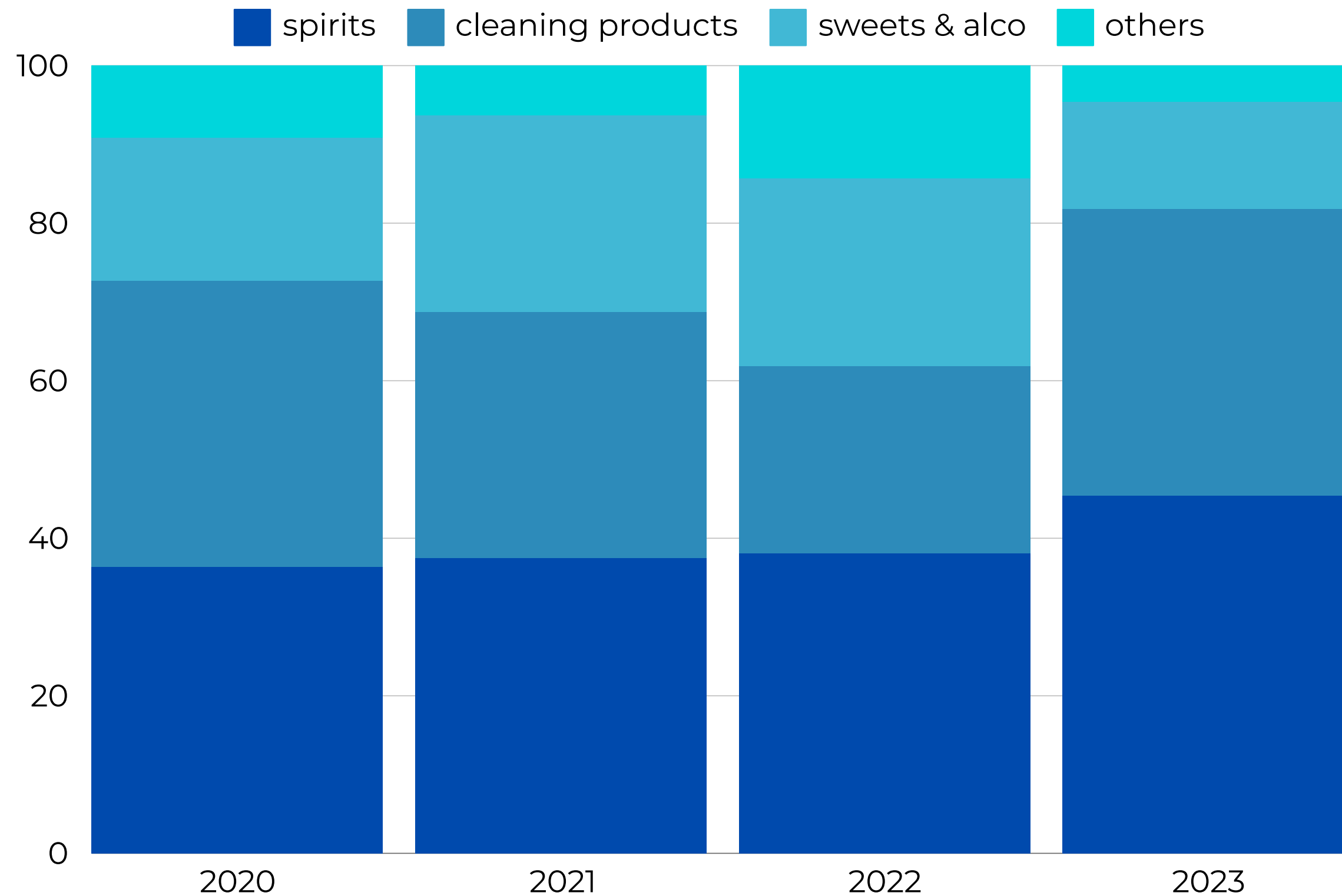
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13.60	2,232,800
13.70	2,229,100
10 High	2.12
9.08 Low	2.08
Offers	Volume
2,372,500	
697,100	
802,500	

# SALES of TOP 3 categories

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GAZELE  
BIZNESU



DIAMENTY  
FORBES

THE MOST  
RECOGNIZABLE

**DISTRIBUTOR BRAND**

*created by people*

The trust of customers and business partners has resulted in building one of the most recognizable brands on the distribution market in Poland. Our commitment and strength are reflected in many industry awards, which we proudly present as credibility and recommendation.

# COME ON MEET US!

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Navigator is primarily made up of people who create a team and give shape to the ideas that we have believed in since the very beginning of the company's existence.



**MARCIN**

Founder / CEO

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**ROBERT**

Vice President

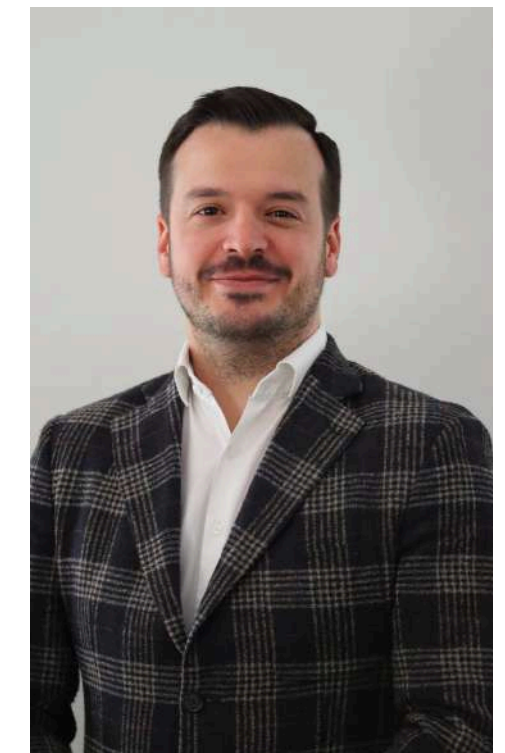
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LET'S STAY IN TOUCH

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